

# CRECHES / EARLY YEARS CHILDCARE

# EIS

## Who We Are:

Quintas Capital is a regulated EIS fund investing in early years childcare operators across Ireland. We provide growth capital to support operators from site acquisition and fit out through to sustainable trading. We invest via redeemable equity with a minimum period of 4 years, helping founders grow without dilution while keeping control.

Investment Size

**€2m-€5.5m**

Use of Funds:

**Site Acquisition**

fit-out and working capital

Fund Size for 2026

**€17m**

## What we invest in:

- **Focus:** Early-years childcare / crèche operators.
- **Asset:** Freehold crèche facility.
- **Stage:** Pre-revenue business with an opportunity to open a new operation.
- **Scale:** Acquisition and/or development of one or more sites.
- **Operator profile:** First-time owners and experienced operators.

## Why Partner with Quintas Capital:

- **Financial support:** Practical financial modelling and capital structuring.
- **EIS reporting:** Full management of EIS investor and compliance reporting.
- **Ongoing support:** Regular performance review and support during rollout and ramp-up.
- **Funding support:** Lender engagement and support through refinancing or growth.

## Capital Commitment and Investment Approach:

- **Investment Size:** €2m–€5.5m per project per annum (can increase across multiple years). Investment amounts up to 90% of cost, alongside founder equity.
- **Structure:** EIS redeemable equity (non-dilutive to owners' equity).
- **Use of funds:** Site acquisition, fit-out and early working capital.
- **Founder benefit:** Growth capital while retaining operational control. Aligns capital returns with underlying business cashflows.

## What We Bring Beyond Capital:

- **Redeemable equity:** Growth capital without excessive dilution.
- **Founder control:** Structures designed to support growth while retaining operational control.
- **Scalable funding:** Ability to fund multiple sites or projects over time.
- **Speed & certainty:** Ability to move quickly at critical pre-opening stages.

## Zenith Childcare (EIS Funds, 2023-2024)

Case Study

**Capital deployed:** €4.5m across two investments.

**Use of funds:** Site acquisition, fit-out of the creche and early operational ramp-up.

**Outcome:** Zenith have scaled to 4 sites with capacity for up to 500 children. Business now expects to employ over 100 staff members by the end of 2026.